

Setting up a sales modifier

Sizes and variants on one PLU

ESTIMATED TIME 15 minutes

A sales modifier lets one PLU carry several variants. Rather than a Flat White Small, a Flat White Medium and a Flat White Large, you have one Flat White with a size chosen at the point of sale and the price to match. The same works for wine by the glass or the bottle, and anything else that is one product at more than one size or price.

Before you start

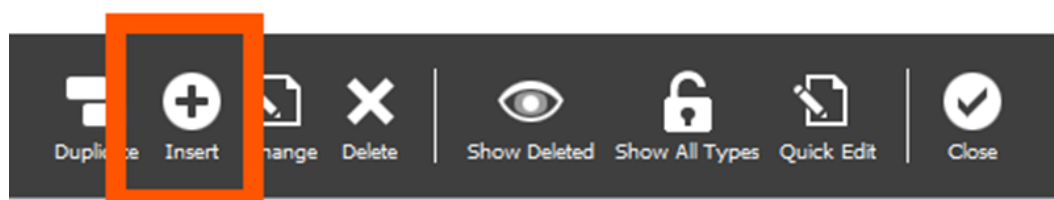
- Your PLUs already created in the PLU list — see [\[Creating PLUs\]](#)(/article/creating-a-plu).
- Access to the Sales Modifier screen in POS System Manager.

Creating the modifier

1

Insert a new sales modifier

Open the **Sales Modifier** screen in POS System Manager and select **Insert**. To add a PLU to a modifier you already have, select that one and edit it instead.



2 Give it a name and a prefix

The **name** is what you will see when building buttons and looking through System Manager. The **prefix** is what is printed and ordered against — *LRG* for a large coffee, for instance.

Large Drink

Locale: Common

General

Name: Large Drink

Prefix: LRG

No ☐ Use stock units instead of a multiplier?

Stock Multiplier: 1

No ☐ Can be used for purchasing stock?

Yes ☒ Can be used for selling?

Price Mode: Price Table

Save Cancel

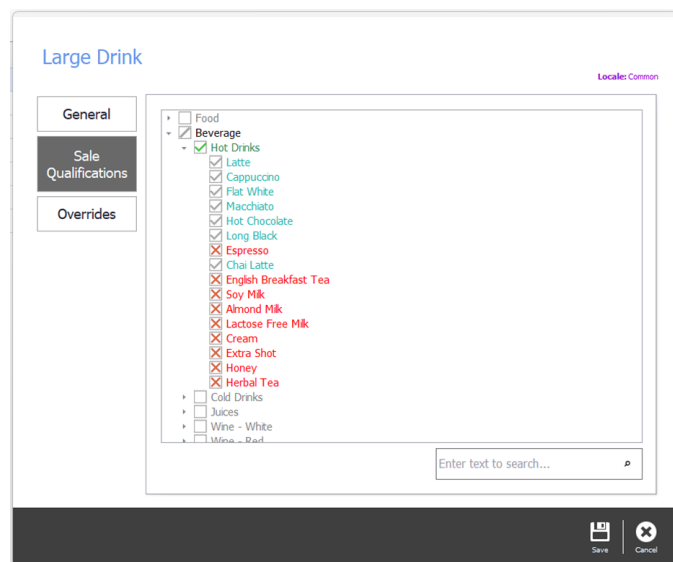
3 Choose a pricing method

There are four ways a modifier can set a price.

- **Multiply** — multiplies the active price level by a factor. Large is twice the price of regular, say.
- **Adjust** — moves the price up or down by a fixed amount. Large is \$1 more than the base PLU price.
- **Price Table** — set prices by hand for up to nine price levels, for full control.
- **Set Price** — charges one fixed price whenever the modifier is applied.

4 Say which PLUs can use it

Sales qualifications decide which PLUs the modifier applies to. You can qualify by main group, by reporting group, or by naming specific PLUs.

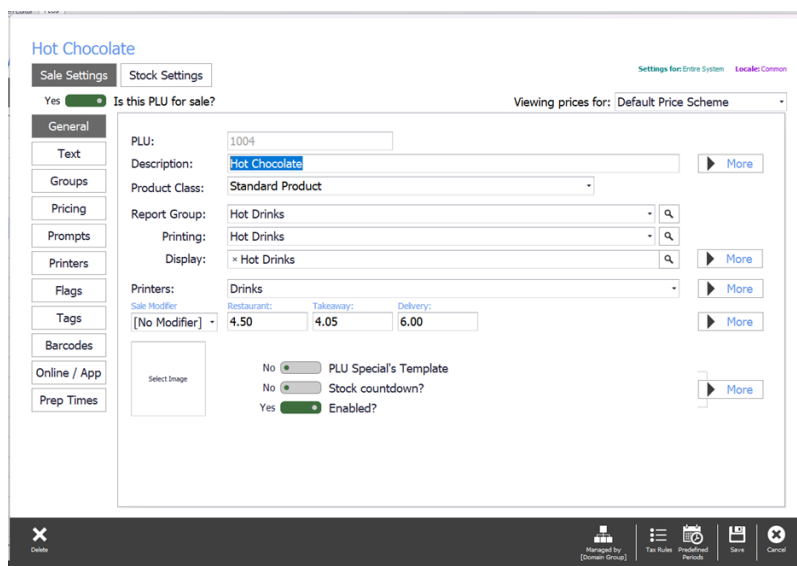


Setting prices for a price table

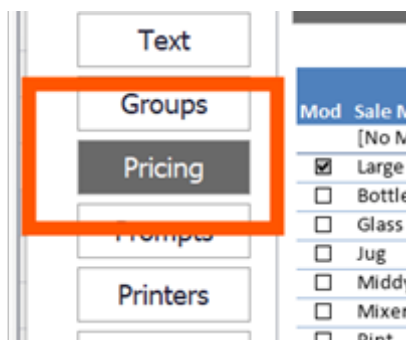
If the modifier uses a **Price Table**, the prices are set on each PLU rather than on the modifier.

5 Open the PLU

Open the **PLU List** in POS System Manager, find the PLU and edit it.

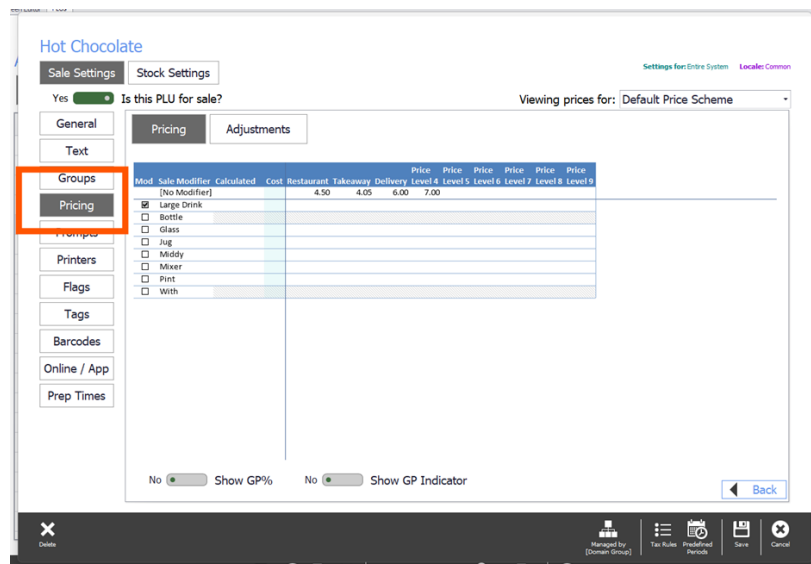


6 Go to the Pricing tab



7 Set the price for the modifier

Find your sales modifier in the list — it should be ticked. If it is not, tick it to enable it for this PLU. Then set the price for the price level that applies when the modifier is used.



Hot Chocolate

Sale Settings Stock Settings

Yes ☒ Is this PLU for sale? Viewing prices for: Default Price Scheme

General Pricing Adjustments

Text

Groups Pricing

Printers

Flags

Tags

Barcodes

Online / App

Prep Times

Mod	Sale Modifier	Calculated	Cost	Restaurant	Takeaway	Delivery	Level 4	Level 5	Level 6	Level 7	Level 8	Level 9
	[No Modifier]			4.50	4.05	6.00	7.00					
☒	Large Drink											
☐	Bottle											
☐	Glass											
☐	Jug											
☐	Middy											
☐	Mixer											
☐	Pint											
☐	With											

No ☒ Show GP% No ☒ Show GP Indicator

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8 Save and publish

Select **Save**, then **Publish Config** to send the change out to the POS.

9 Need a hand? Contact Triniteq Support

NEED A HAND? CONTACT TRINITEQ SUPPORT

Phone **1300 784 276**

Email **support@triniteq.com**

Our support team is here to help.